Mission and Program
As Ventures celebrates its 25th anniversary, we continue to empower individuals with limited resources and unlimited potential to improve their lives through small business ownership. We do this through a robust toolkit of services that include training, coaching, capital, incubation and learning opportunities such as InnoVentures.

Program
InnoVentures is a unique program that provides a chance for Ventures business-owners from the food, product, and service sectors to pitch an innovation that will increase efficiency and grow sales for their business to a team of judges. Contestants work with coaches to refine their ideas and a guest panel judges will score the pitches over a series of events to determine winners. Winners will earn prizes and resources to expand their enterprises.

Position
The InnoVentures Coach volunteer is a unique opportunity to use coaching skills, paired with a passion to empower entrepreneurs to build their business. Specifically, coaches help clients interpret and integrate the judges’ feedback into their pitches in a collaborative and judgment-free space for learning. We will need a total of 4 English speaking coaches and 3 Spanish speaking coaches to fill the InnoVentures Coach volunteer positions. To apply, please email volunteer@venturesnonprofit.org and submit your resume by Friday, December 20th, 2019.

Responsibilities include:
- Articulate client goals and help them understand how to define their business strategies and plans
- Attend as many events as possible throughout the pitch contest season
- Work one-on-one and in small groups with clients to hone their pitches and practice their public speaking skills

Qualifications include:
- Interest in and enthusiasm for Ventures’ mission to empower low-income entrepreneurs
- Basic knowledge and/or experience that relates to the topic or coaching an individual
- Excellent interpersonal and communication skills; ability to collaborate on projects and assignments
- Must be able to suspend judgment and listen deeply
- Must be patient and understanding of the many personal and systemic barriers to business ownership that our clients encounter

Time Commitment
This position will vary in time commitment. All events, except Finals, will be held at 2100 24th Ave S, Seattle, WA 98144.
- Volunteer Orientation: January 14, 6:00 – 8:00 p.m.
- Quarterfinals Pitch Clinics (attend at least one): January 27th, 6:30–8pm (Eng), January 29th 11-12:30pm (Sp), 7–9pm (Eng), January 30th 10-12pm (Eng), 6-8:30pm (Sp)
- Semifinals Pitch Clinics (attend at least one): February 18th, 7–9pm (Eng), February 19th, 10–12pm (Eng), 12:30–1:30pm (Sp), February 20th, 5:30–8pm (Eng), 6:30–7:30pm (Sp)
- Finals Pitch Clinics: March 12th, 10–12pm and 1–3pm (Eng), March 16th, 10–12pm, 1–3pm and 6–8pm (Eng), March 19th, 11–1pm (Eng) 7–9pm (Sp)
- Finals: March 26th, 5–9pm (Eng) (Sp) at Washington Hall, 153 14th Ave, Seattle, WA 98122