

**VENTURES**

**INDEPENDENT AUDITORS' REPORT AND  
FINANCIAL STATEMENTS WITH SINGLE AUDIT  
REPORTS AND SUPPLEMENTAL INFORMATION**

**DECEMBER 31, 2017**

**VENTURES**  
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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Ventures  
Seattle, Washington

We have audited the accompanying financial statements of Ventures (a nonprofit organization), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, functional expenses, and cash flows for the year ended, and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ventures as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Other Matters***

#### ***Other Information***

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis, and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects, in relation to the financial statements as a whole.

#### ***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated May 24, 2018, on our consideration of Ventures' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Ventures' internal control over financial reporting and compliance.



Jones & Associates, PLLC CPAs

May 24, 2018

**VENTURES**  
**STATEMENT OF FINANCIAL POSITION**  
**DECEMBER 31, 2017**

**ASSETS**

Cash and cash equivalents	\$ 1,026,007
Cash - microloan revolving account	170,008
Cash - restricted for IDA program	104,731
Investments	20,492
Loans receivable, net	69,169
Loan loss reserve fund	35,768
Government grants receivable	100,627
Contributions receivable	425,610
Prepaid expenses and other	16,984
Property and equipment, net	<u>97,177</u>
	<u><u>\$ 2,066,573</u></u>

**LIABILITIES AND NET ASSETS**

**LIABILITIES**

Accounts payable and accrued expenses	\$ 20,404
Accrued payroll and related liabilities	71,563
Group fund deposits	1,175
IDA matching funds payable	36,349
Notes payable	<u>220,601</u>
	<u><u>350,092</u></u>

**NET ASSETS**

Unrestricted	
Undesignated	773,656
Board designated operating reserve	<u>250,000</u>
	1,023,656
Temporarily restricted	<u>692,825</u>
	<u><u>1,716,481</u></u>
	<u><u>\$ 2,066,573</u></u>

**VENTURES**  
**STATEMENT OF ACTIVITIES**  
**YEAR ENDED DECEMBER 31, 2017**

	Unrestricted	Temporarily Restricted	Total
<b>SUPPORT AND REVENUE</b>			
Government grants	\$ 737,631	\$ -	\$ 737,631
Contributions	585,047	687,500	1,272,547
In-kind contributions	50,807	-	50,807
Retail service fees	123,653	-	123,653
Program fees	38,153	-	38,153
Investment return and other income	21,561	-	21,561
	<u>1,556,852</u>	<u>687,500</u>	<u>2,244,352</u>
Net assets released from restriction			
Satisfaction of purpose restrictions	300,929	(300,929)	-
	<u>1,857,781</u>	<u>386,571</u>	<u>2,244,352</u>
<b>EXPENSES</b>			
Program	1,238,304	-	1,238,304
Management and general	169,884	-	169,884
Fundraising	138,761	-	138,761
Total expenses	<u>1,546,949</u>	<u>-</u>	<u>1,546,949</u>
<b>CHANGE IN NET ASSETS</b>	310,832	386,571	697,403
<b>NET ASSETS</b>			
Beginning of the year	<u>712,824</u>	<u>306,254</u>	<u>1,019,078</u>
End of the year	<u>\$ 1,023,656</u>	<u>\$ 692,825</u>	<u>\$ 1,716,481</u>

**VENTURES**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2017**

	Support Services			Total
	Program	Management and General	Fundraising	
Salaries and wages	\$ 760,854	\$ 32,137	\$ 88,386	\$ 881,377
Payroll taxes and benefits	150,783	20,523	13,767	185,073
	911,637	52,660	102,153	1,066,450
Professional and contract	147,901	51,186	8,370	207,457
Facilities	79,376	28,409	3,117	110,902
Office supplies and equipment	20,918	8,860	11,595	41,373
Professional development	6,056	14,274	7,984	28,314
Program supplies	22,079	1,753	-	23,832
Communications	19,043	2,062	372	21,477
Depreciation	10,376	2,076	2,075	14,527
Insurance	3,170	7,011	-	10,181
Travel and entertainment	5,848	433	231	6,512
Bank charges and credit card fees	5,502	-	643	6,145
Miscellaneous	1,752	239	1,950	3,941
Interest	3,021	76	271	3,368
State and local taxes	1,625	845	-	2,470
	<u>\$ 1,238,304</u>	<u>\$ 169,884</u>	<u>\$ 138,761</u>	<u>\$ 1,546,949</u>

**VENTURES**  
**STATEMENT OF CASH FLOWS**  
**YEAR ENDED DECEMBER 31, 2017**

<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Cash received from grants, contributions, and fees	\$ 1,947,185
Cash received from interest and other income	7,179
Cash paid to employees and suppliers	(1,489,371)
	464,993
 <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Purchase of property and equipment	(81,084)
Purchase of investments	(111,132)
Sales of investments	105,022
Net decrease in loans receivable	38,126
Net decrease in loan loss reserve fund	3,168
	(45,900)
 <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>	
Payments on notes payable	(27,329)
Proceeds from issuance of notes payable	35,000
	7,671
NET CHANGE IN CASH AND CASH EQUIVALENTS	426,764
 <b>CASH AND CASH EQUIVALENTS</b>	
Beginning of the year	873,982
End of the year	\$ 1,300,746
 <b>RECONCILIATION TO CASH ACCOUNTS</b>	
Cash and cash equivalents	\$ 1,026,007
Cash - microloan revolving account	170,008
Cash - restricted for IDA program	104,731
	\$ 1,300,746



**VENTURES**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

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**Note 1 – Nature of Activities and Summary of Significant Accounting Policies**

**Nature of Activities** – Ventures (the Organization) is a Washington non-profit corporation incorporated in 1995. The mission of the Organization is to provide the business training, supportive community and capital to help enterprising individuals with limited financial resources gain self-sufficiency through small business ownership.

**Basis of Accounting and Presentation** – The financial statements of the Organization have been prepared on the accrual basis of accounting and report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. There were no permanently restricted net assets at December 31, 2017.

**Cash and Cash Equivalents** – For purposes of the statement of cash flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash and cash equivalents. At December 31, 2017, cash and cash equivalents consist of checking, savings and money market accounts. At times, cash and cash equivalents may exceed federally insured limits. The Organization has not experienced any losses in these accounts, and management does not believe it is exposed to any significant credit risk.

**Investments** – The Organization carries investments with readily determinable fair values at their fair values in the statement of financial position. Investment return is included in unrestricted net assets in the accompanying statement of activities. Investments consist of equities at December 31, 2017.

**Fair Value Measurements** – Fair value is defined as the price received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Accounting standards establish a hierarchy for measuring fair value that gives the highest priority to unadjusted quoted prices in active markets (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are as follows:

- Level 1      Unadjusted quoted prices for identical assets or liabilities in active markets.
  
- Level 2      Quoted prices for similar assets or liabilities in active markets, quoted prices for identical assets or liabilities in inactive markets, or other inputs that can be corroborated by observable market data.
  
- Level 3      Inputs that are not observable that reflect management’s assumptions and estimates.

Fair value measurements apply to the Organization’s equities, which are classified within level 1 of the fair value hierarchy.

**Loans Receivable and Loan Loss Reserve Fund** – The Organization offers loans to its program participants, which are made up of low income individuals. Loans are held for investment and are reported at the principal amount outstanding. Allowances for estimated losses for participant loans are established based on a credit quality indicator determined based on repayment status and delinquency status. Loan balances are written off only when they are deemed to be permanently uncollectible. The funds held for loan loss reserve are maintained in cash equivalents.

**VENTURES**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

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**Note 1 – Nature of Activities and Summary of Significant Accounting Policies** (continued)

**Government Grants Receivable** – Government grants receivable includes amounts due from government agencies and are due within one year. No allowance for uncollectible balances has been established by management based upon the Organization’s historical experience in the collection of balances due.

**Contributions Receivable** – Contributions receivable from foundations and other grantors are recognized as revenues or gains in the period to which they are committed and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional pledges receivable are recognized only when the conditions on which they depend are substantially met and the pledge becomes unconditional. No discount for contributions receivable that are expected to be collected in more than one year has been recorded by management as the amount is deemed insignificant to the financial statements as a whole. No allowance for uncollectible balances has been established by management based upon the Organization’s historical experience in the collection of balances due.

**Property and Equipment** – Purchased property and equipment are carried at cost. Donated property and equipment are carried at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over a period of two to seven years. The Organization follows a policy whereby it capitalizes purchases of property and equipment over \$1,000 that provides future benefits over a period longer than one year.

**Group Fund Deposits** – Group fund deposits represent the liability for the deposits made by members of the Business Group program.

**IDA Matching Funds Payable and Cash Restricted for IDA Program** – IDA matching funds payable represents amounts received from government agencies to match amounts saved by individuals participating in the Assets for Independence/Individual Development Accounts program. Funds are held in a separate cash account which includes government funding as well as certain funds set aside by the Organization to be used in the match.

**Revenue Recognition** – Revenues from government grants are recognized when the qualified expenditure is incurred and are subject to audit and retroactive adjustment made by the funding agencies. The adjustments would be recorded at the time that such amounts can first be reasonably determined, normally upon notification by the government agency. There were no adjustments resulting from government audits during the year ended December 31, 2017.

Contributions are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. When a donor restriction expires, that is, when a purpose restriction is accomplished or a stipulated time restriction ends, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. It is the Organization’s policy to recognize restricted contributions in the unrestricted net asset class if the restrictions have been met in the same year.

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**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

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**Note 1 – Nature of Activities and Summary of Significant Accounting Policies** (continued)

The Organization operates a consignment store for its program participants. The Organization recognizes retail services fees revenue based on a percentage of the sales price when products are sold at point of sale and the title and risk of loss for products has passed to the customer.

Revenue from program services is recognized in the period in which the service is provided. The Organization records program service fees collected in advance as deferred revenue until the related services are performed, at which time they are recognized as revenue.

**In-kind Contributions** – Donated goods and facilities are recorded as revenue at the estimated fair value at the date of donation. Donated services are recognized as revenue and corresponding expense at their estimated fair value when (a) the services received create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization.

**Expense Allocation** – The costs of providing various programs and other activities have been summarized on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Estimates** – Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

**Income Tax Status** – The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A)(vi) and has been classified as an organization other than a private foundation under Section 509(a)(1).

**Subsequent Events** – Subsequent events were evaluated through May 24, 2018 which is the date the financial statements were available to be issued.

**VENTURES**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

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**Note 2 – Cash Flow Information**

The following reconciles the change in net assets to net cash provided by operating activities for the year ended December 31, 2017:

Change in net assets	\$ 697,403
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Depreciation	14,527
Unrealized gain	(14,382)
Change in:	
Government grants receivable	92,811
Contributions receivable	(317,610)
Prepaid expenses and other	681
Accounts payable and accrued expenses	(28,398)
Accrued payroll and related liabilities	17,330
Group fund deposits	(251)
IDA matching funds payable	2,882
	\$ 464,993

**Note 3 – Loans Receivable**

Substantially all loans are unsecured. The loans receivable that result from the loans made with funds provided by the U.S. Small Business Administration (SBA) are subject to security interest in favor of the SBA. Loans are made to low income individuals to start their own businesses. Interest rates are variable. Start-up loans are funded by the SBA and U.S. Bancorp Community Development Corporation. Loans receivable consist of the following at December 31, 2017:

Loans receivable in one year or less	\$ 34,911
Loans receivable in more than one year	50,392
Less allowance for uncollectible amounts	(16,134)
	\$ 69,169

There were \$1,953 of loans charged off against the allowance, and provision made to the allowance, during the year ended December 31, 2017. There were no loans over 30 days past due at December 31, 2017. No loans have been placed in nonaccrual status, or identified as impaired or troubled debt restructured loans.

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**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

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**Note 4 – Contributions Receivable**

Contributions receivable consist of the following at December 31, 2017:

Receivables due in less than one year	\$ 320,610
Receivables due in one to five years	105,000
	\$ 425,610

**Note 5 – Property and Equipment**

Property and equipment consist of the following at December 31, 2017:

Furniture and equipment	\$ 248,742
Leasehold improvements	62,451
Less accumulated depreciation	(214,016)
	\$ 97,177

**Note 6 – Notes Payable**

Notes payable consist of the following at December 31, 2017:

**U.S. Small Business Administration:**

Note payable with award of \$150,000 dated February 19, 2009, due in monthly installments of \$654, and non-interest bearing. The note matures in February 2019.	\$ 10,124
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Note payable with award of \$100,000 dated October 10, 2012, due in monthly installments of \$463, and non-interest bearing. The note matures in December 2022.	62,721
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Note payable with award of \$100,000 dated August 12, 2015, due in monthly installments of \$907. Interest accrues at a base rate of 1.625%, subject to certain reductions. The note matures in August 2025.	62,756
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**Plymouth Congregational Church:**

Unsecured note payable original balance \$85,000 dated June 15, 2011, including interest at 2% due quarterly with a balloon payment at maturity of March 2019.	85,000
	\$ 220,601

**VENTURES**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

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**Note 6 – Notes Payable** (continued)

Principal payments on notes payable are scheduled as follows for the years ending December 31:

2018		\$	26,628
2019			106,169
2020			19,007
2021			19,123
2022			22,382
Thereafter			27,292
			\$ 220,601
			\$ 220,601

The U.S. Small Business Administration (SBA) notes payable include the following requirements:

- a. a non-drawn, non-federal source of cash matching contribution of 15 percent of the amount of the disbursement requested,
- b. a loan loss reserve fund established and maintained at a minimum of 15 percent of the total outstanding principal amount due on all microloan notes receivable in a segregated bank account,
- c. a microloan revolving fund established in a segregated bank account.

The SBA notes payable are collateralized by a security interest in all funds held in the Microloan Revolving Fund, all funds held in the Loan Loss Reserve Fund and all microloan notes receivable from funds disbursed from funds received from the SBA.

**Note 7 – Temporarily Restricted Net Assets**

Temporarily restricted net assets are composed of the following restrictions at December 31, 2017:

Fundraising capacity		\$	260,492
Program capacity			200,000
For use in subsequent years			187,500
Relations manager compensation			24,833
Savers Club program			20,000
			\$ 692,825
			\$ 692,825

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**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

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**Note 8 – In-Kind Contributions**

In-kind contributions are composed of the following for the year ended December 31, 2017:

Professional and contract services for programs	\$ 50,153
Goods and supplies	654
	<u>\$ 50,807</u>

**Note 9 – Investment Return**

Investment return consists of the following for the year ended December 31, 2017:

Interest	\$ 2,328
Realized gain	5,293
Unrealized gain	14,382
	<u>\$ 22,003</u>

**Note 10 – Lease Commitments**

The Organization leases equipment, and office and retail space, with various terms through September 2019. Retail space terms include a base rent and/or additional rents based on a percentage of sales. Total rent expense (including additional rents for percentages of sales, common area charges, utilities, and other month to month leases) totaled \$110,902 for the year ended December 31, 2017. Future minimum lease payments (excluding percentage based rents as amounts are indeterminable) are as follows for the years ending December 31:

Receivables due in less than one year	\$ 320,610
Receivables due in one to five years	105,000
	<u>\$ 425,610</u>

**Note 11 – Concentrations**

At December 31, 2017, 64% of loans receivable was due from two borrowers, 66% of government grants receivable was due from one government agency, and 82% of contributions receivable was due from two donors.

During the year ended December 31, 2017, 27% of total support and revenue was earned from two government agencies and 27% of total support and revenue was received from two donors.

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**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

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**Note 12 – Conditional Pledge**

The Organization received notice of a multi-year grant award for \$117,000 in November 2016. During the 18 months ended December 31, 2016, \$78,000 was recognized as revenue. No revenue was recognized in 2017. The remainder of the award, \$39,000, is contingent on the Organization's completion of terms and conditions set forth in the grant. The final payment is expected to be received in 2018. As the \$39,000 remainder represents a conditional promise to give, this portion of the award will not be recognized as revenue until the grantor conditions are met.



**SUPPLEMENTAL INFORMATION**



**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL  
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT  
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

To the Board of Directors  
Ventures  
Seattle, Washington

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Ventures (a nonprofit organization), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated May 24, 2018.

***Internal Control over Financial Reporting***

In planning and performing our audit of the financial statements, we considered Ventures' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Ventures' internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Ventures' internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### ***Compliance and Other Matters***

As part of obtaining reasonable assurance about whether Ventures' financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### ***Purpose of this Report***

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Ventures' internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Ventures' internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in cursive script that reads "Jones & Associates PLLC, CPAs".

Jones & Associates PLLC, CPAs  
May 24, 2018



**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

To the Board of Directors  
Ventures  
Seattle, Washington

***Report on Compliance for Each Major Federal Program***

We have audited Ventures' compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Ventures' major federal programs for the year ended December 31, 2017. Ventures' major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

***Management's Responsibility***

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

***Auditors' Responsibility***

Our responsibility is to express an opinion on compliance for Ventures' major federal program based on our audit on the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Ventures' compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion for the major federal program. However, our audit does not provide a legal determination of Ventures' compliance.

***Opinion on Each Major Federal Program***

In our opinion, Ventures' complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2017.

***Report on Internal Control over Compliance***

Management of Ventures is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance,

TEL 206.525.5170  
1701 NE 104th Street  
Seattle, WA 98125-7646  
[www.judyjonescpa.com](http://www.judyjonescpa.com)

we considered Ventures' internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Ventures' internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purposes.

*Jones & Associates PLLC, CPAs*

Jones & Associates PLLC, CPAs  
May 24, 2018

TEL 206.525.5170  
1701 NE 104th Street  
Seattle, WA 98125-7646  
[www.judyjonescpa.com](http://www.judyjonescpa.com)

**VENTURES**

**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
**YEAR ENDED DECEMBER 31, 2017**

Federal Grantor/Pass-Through Grantor Program Title	Federal CFDA Number	Federal Identifier	Federal Expenditures
<u>Dept. of Housing and Urban Development</u>			
Community Development Block Grants			
<i>Pass-through funding from:</i>			
City of Seattle 2017 (Project 1 & 2)	14.218	DA162118	\$ 95,000
			<u>95,000</u>
<u>Dept. of Transportation</u>			
Job-Access and Reverse Commute Program			
<i>Pass-through funding from:</i>			
King County Metro	20.516	#5956469	22,779
			<u>22,779</u>
<u>Small Business Administration</u>			
Microloan Program - Revolving Loan Fund	59.046	Loan #7821345009	62,756
Microloan Program - Revolving Loan Fund	59.046	Loan #5478915006	62,721
Microloan Program - Revolving Loan Fund	59.046	Loan #3719804200	10,124
Microloan Program - Technical Assistance	59.046	SBAHQ-16-Y-0063	12,303
Microloan Program - Technical Assistance	59.046	SBAHQ-17-Y-0146	19,750
			<u>167,654</u>
7(j) Technical Assistance	59.007	SBAHQ-16-J-0012	148,719
			<u>148,719</u>
			<u>316,373</u>
<u>Dept. of Health and Human Services</u>			
Community Services Block Grant			
Discretionary Awards	93.570	90EI0892-01-00	3,530
Community Services Block Grant			
Discretionary Awards	93.570	90EE1063-01-00	221,516
Community Services Block Grant			
Discretionary Awards	93.570	90EE1170-01-00	206,630
			<u>431,676</u>
Total Expenditures of Federal Awards			<u>\$ 865,828</u>

**VENTURES**

**NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
**DECEMBER 31, 2017**

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**Note 1 – Basis of Presentation**

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal grant activity of Ventures (the Organization) under programs of the federal government for the year ended December 31, 2017. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flow of the Organization.

**Note 2 – Summary of Significant Accounting Policies**

**Expenditures** – Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance and/or OMB Circular A-122, *Cost Principles for Non-profit Organizations*, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

**Pass-Through Entities** – Pass-through entity identifying numbers are presented where available.

**Note 3 – Loans Outstanding**

The Organization had outstanding loan balances totaling \$135,601 at December 31, 2017 under the Small Business Administration’s Microloan Program. These loan balances are included in the federal expenditures presented in the Schedule. Loan activity for the year ended December 31, 2017 is as follows:

Beginning balance, January 1, 2017	\$ 162,930
New loans received	-
Loan payments	(27,329)
Ending balance, December 31, 2017	<u>\$ 135,601</u>

**Note 4 – Indirect Cost Rate**

The Organization has elected to use the 10% de minimis indirect cost rate as allowed under the Uniform Guidance.

**Note 5 – Subrecipients**

No awards were passed through to subrecipients.

**VENTURES**  
**SCHEDULE OF FINDINGS AND QUESTIONED COSTS**  
**DECEMBER 31, 2017**

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**Summary of Auditors' Results**

1. The auditors' report expresses an unmodified opinion on the financial statements of Ventures.
2. No material weaknesses or significant deficiencies relating to the audit of the financial statements were reported in the Report on Internal Control over Financial Reporting and on Compliance and Other Matters.
3. No instances of noncompliance material to the financial statements of Ventures, which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed during the audit.
4. No material weaknesses or significant deficiencies relating to the audit of the major federal award programs were reported in the Report on Compliance for Each Major Program and on Internal Control over Compliance.
5. The auditors' report on compliance for Ventures expresses an unmodified opinion on all major federal programs.
6. Audit findings that are required to be reported in accordance with 2 CFR section 200.516(a) are reported in this Schedule.
7. The programs tested as major programs were:

93.570	Department of Health and Human Services – Community Services Block Grant Discretionary Awards
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8. The threshold used for distinguishing between Type A and B programs was \$750,000.
9. Ventures was determined to be a low-risk auditee.